



Our ROI Calculator Provides the *Real* Cost of Your Staff Development and Training Program

\$782

average annual training expenditure per employee Relias has always received great client feedback about its learning management system—on the amount of time and effort it saves. the increase in employee retention, and on its ability to streamline staff development and training processes. However, we also want the ability to demonstrate the real value of online learning, which is why we contracted with an expert to create an ROI calculator. We are able to help healthcare organizations, both large and small, realize the return on investment they can gain by using the Relias Learning Management System, a solution that brings about real process change so you can achieve your overarching business goals, including improved

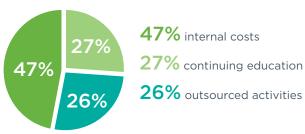
outcomes, reduced

turnover and mitigated risk.

How does the ROI calculator work?

Input data is broken down into four categories as they relate to staff development and training: time, cost, operations and risk. Benchmarks are also provided based on averages experienced across similar-sized organizations. Once the data is entered, the ROI calculations provide insight into the value of your investment over a period of time. We calculate the REAL value of your training investment with us.

Expenditure Distribution



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Our goal is help you determine how much your staff development and training program *actually* costs, not just the amount you reimburse staff each year. Therefore, questions include:

- Hours spent on tracking and reporting of training by managers
- Hours spent creating or updating course content and materials
- Hours and cost of recruiting and onboarding a new employee
- Cost of live training (non-CE conferences, printed materials, room rentals, paid instructors)
- Cost to replace employees on the floor during training, if applicable
- Hours spent responding to and retraining staff on liability incidents and training deficiencies
- · Significant value

Organizations like yours can radically change the process of staff development and training, become more efficient and effective, achieve critical business goals, and ultimately save measurable time and money.

What's YOUR number?

If you would like your own, customized ROI analysis, click here for a hassle-free conversation.

GET STARTED

Source: 2016 ATD State of Healthcare Training Study: www.td.org/StateofHealthcare

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